

**Estabrook PTO
Profit and Loss**

	Proposed Budget 19/20	<u>s</u>	Actuals as of 4/1/19
Income			
Estafest	0	18000	20493.18
Fall Picnic (Rebranded from Pizza Night)	0	800	
Family Game Night	600	1000	358
Interest earned	0	0	9.42
Member Donations	0	0	274
Membership			
Additional Print Directories	0	0	
All Star	4500	4000	4905
Basic	6500	6500	6804.24
Magnetic	1000	1500	1050
Spirit	1100	2000	1105
Teacher	0	0	59.48
Total Membership	\$ 13,100.00	\$ 14,000.00	\$ 13,923.72
Movie Night	750	750	823.86
Run of the Mill	10000	10000	
School Photos	2000	2000	1772.05
Shop, Click & Support	0	0	
Amazon Smile	200	200	205.76
Boxtops	100	200	
Farm Stand Day	300	300	
Green Efforts	50	50	224
Innisbrook	0	0	
Restaurant Fundraisers	300	550	128.75
Total Shop, Click & Support	\$ 950.00	\$ 1,300.00	\$ 558.51
Spirit Wear	600	550	881.93
Winter Marketplace	500	600	560
Total Income	\$ 28,500.00	\$ 49,000.00	\$ 39,654.67
Gross Profit	\$ 28,500.00	\$ 49,000.00	\$ 39,654.67
Expenses			
Community Events	0	0	
Anti-Bias & Diversity	500	500	
Fall Picnic	300	1600	573
Family Friends	400	300	
Family Math Night	50	50	
Ice Cream Social	250	250	
Maker Night	125	125	
Movie Night	600	750	804.99
New Initiatives	300	100	120
Safe Routes to School	25	25	
Science Fair	0	200	
Talent Show	200		
Speaker Fee	0	0	

	Proposed Budget 19/20	Actuals as of 4/1/19
Map Night/Passport Night	100	108.76
Total Community Events	\$ 2,850.00	\$ 3,900.00 \$ 1,606.75
Fundraising Expenses		0
Estafest	0	3570.42
Family Game Night	200	184.5
Membership Items	1000	756.03
Run of the Mill	5000	
Winter Marketplace	125	142
Spiritwear	400	365
Total Fundraising Expenses	\$ 6,725.00	\$ 9,950.00 \$ 5,017.95
Gifts and Donations		0
Student Support	150	150
YES for Lexington Campaign		0
Total Gifts and Donations	\$ 150.00	\$ 150.00 \$ 0.00
Hospitality		0
5th Grade Graduation Cake	350	350
Meeting Expenses	200	700
PTO Volunteer Appreciation	300	200
Staff & Custodian Appreciation	1500	506.4
Staff Appreciation Luncheon	700	700
Total Hospitality	\$ 3,050.00	\$ 3,550.00 \$ 706.40
Library Programs		0
5th Grade MCBA Grant	300	290.36
Library Book Week Grant	100	100
Total Library Programs	\$ 400.00	\$ 400.00 \$ 577.57
Operating Expenses		0
Accounting Firm		0
Administrative	500	750
Bank Service Fees		0.75
Insurance	395	395
PayPal & Square Fees	1000	487.27
Greenhouse	100	100
Shed improvements and Maintenance	0	100
Tax Filings	100	35
Website & Software	265	212.5
Total Operating Expenses	\$ 2,360.00	\$ 2,710.00 \$ 1,130.52
Printing and Stationery	500	500 84.58
Kindergarten Packet	0	0
Membership Directory	400	400
Total Printing and Stationery	\$ 900.00	\$ 900.00 \$ 84.58
School Staff Programs		0
Grade Level Mini Grants	1600	422.27
LEF Trivia Night	750	750
Office Discretionary	250	250
Principal Discretionary	1500	964.21
Professional Development	2000	642.89

	Proposed Budget 19/20	s	Actuals as of 4/1/19
Staff Stipend	5700	5700	1412.25
Total School Staff Programs	\$ 11,800.00	\$ 11,700.00	\$ 4,441.62
Student Programs			
5th Grade Trips (Previously Natures Classroom)	1000	1000	
ACT Performance	7000	7000	4575
Science Enrichment	3200	3000	
Terrarium		0	-169.56
Total Student Programs	\$ 11,200.00	\$ 11,000.00	\$ 4,405.44
Total Expenses	\$ 39,435.00	\$ 44,260.00	\$ 17,970.83
Net Operating Income	-\$ 10,935.00	\$ 4,740.00	\$ 21,683.84